# BEFORE THE PUBLIC SERVICE COMMISSION OF SOUTH CAROLINA DOCKET NO. 2019-\_\_\_-C

Application of	)
Vero Fiber Networks, LLC	)
for a Certificate of Public Convenience	) APPLICATION
and Necessity to Provide Resold and	)
Facilities-Based Local Exchange and	)
Interexchange (Including Exchange	)
Access) Telecommunications Services in	)
the State of South Carolina, and for	)
Alternative and Flexible Regulation	)

Vero Fiber Networks, LLC ("Vero Fiber" or "Applicant"), by its undersigned counsel and pursuant to South Carolina Code Section 58-9-280 and the rules and regulations of the Public Service Commission of South Carolina ("Commission"), hereby applies for a Certificate of Public Convenience and Necessity ("CPCN") to provide facilities-based and resold local exchange (including exchange access) and interexchange telecommunications services throughout the State of South Carolina. Pursuant to S.C. Code Ann. Section 58-9-585 and the general regulatory authority of the Commission, Applicant also requests that the Commission regulate its interexchange service offerings as described below in accordance with the principles and procedures established for alternative regulation in Commission Order Nos. 95-1734 and 96-55 in Docket No. 95-661-C, and as modified by Commission Order No. 2001-997 in Docket No. 2000-407-C. Applicant also requests flexible regulation for its local exchange telecommunications services in accordance with procedures authorized in Order No. 98-165 in Docket No. 97-467-C.

The Applicant submits the following information in support of this request.

#### I. INTRODUCTION

#### 1. The name and address of the Applicant are:

Vero Fiber Networks, LLC 1023 Walnut Street Boulder, CO 80302 Toll Free: (800) 691-8376 www.veronetworks.com

## 2. Correspondence concerning this Application should be directed to Applicant's attorneys:

John J. Pringle, Jr.
Adams and Reese LLP
1501 Main Street, 5th Floor
Columbia, SC 29201
Phone: (803) 343-1270
jack.pringle@arlaw.com

#### with a copy to:

Gregg Strumberger Chief Legal Officer Vero Fiber Networks, LLC P.O. Box 1110 Boulder, CO 80306 Telephone: (303) 350-4060 gstrumberger@veronetworks.com

#### 3. In support of this Application, the following exhibits are attached hereto:

Exhibit A – Certificate of Formation and Good Standing

Exhibit B - Certification of Authority to Operate in South Carolina

Exhibit C - Proposed Tariff

Exhibit D - Financial Information - Confidential/Filed Under Seal

Exhibit E - Management Biographies

Exhibit F – Proposed Notice of Filing and Hearing

#### II. DESCRIPTION OF THE APPLICANT

#### 1. General Information

Vero Fiber is a Colorado limited liability company formed on October 13, 2017. A copy of its Certificate of Formation and Good Standing is attached hereto as <u>Exhibit A</u>. Attached as <u>Exhibit B</u> is a copy of Applicant's Certificate of Authority to Transact Business as a foreign company in South Carolina.

Applicant is currently authorized to provide intrastate telecommunications service in Arizona, California, Colorado, Florida, Georgia, Illinois, Indiana, Michigan, Missouri, New Mexico, North Carolina, Tennessee, Texas, Virginia, Washington and Wisconsin. In addition, Applicant has a certification application pending in Arkansas. Applicant has never had a certification application denied in any state and has never had a certification revoked in any state. Applicant is currently operating and serving customers in Colorado, Illinois, Indiana, Missouri, Tennessee and Texas. Applicant is in good standing in all states in which it is certificated.

#### 2. Description of Proposed Services

Applicant seeks authority to provide facilities based and resold local exchange, access and interexchange telecommunications services in the State of South Carolina. Applicant's primary business is to provide essential telecommunications and broadband infrastructure to underserved schools and libraries, both directly and through wholesale arrangements, by connecting those schools and libraries with reliable, scalable, and secure connectivity. Applicant intends to deliver an aggregation of technologies utilizing fiber optic cable depending on the customer's location and needs. Applicant also intends to provide telecommunication and broadband infrastructure services to other educational, healthcare,

government, banking, telecommunications and business customers throughout the state.

Applicant will primarily provide services using its own facilities and facilities leased from other carriers, but also seeks authority to provide services on a resold basis.

Applicant will not initially offer voice services, but seeks authority to do so, should Applicant decide to expand its services as market conditions dictate. To the extent Applicant provides voice telephone services in the future, Applicant intends to use the existing local exchange boundaries and established local calling scope of the incumbent local exchange carriers in South Carolina. Applicant will perform network and equipment maintenance necessary to ensure compliance with any quality of service requirements. Applicant will comply with all applicable Commission rules, regulations and standards, and will provide safe, reliable and high-quality telecommunications services in South Carolina. Applicant does not intend to provide retail residential local exchange services in South Carolina, and therefore the bond requirement set out in S.C. Code Ann. Regs. 103-607 does not apply to Applicant. In the event Applicant provides retail residential local exchange services in South Carolina, Applicant will comply with the provisions of S.C. Code Ann. Regs. 103-607.

Applicant has not yet entered into or requested interconnection/resale agreements in South Carolina as such agreements are generally not required to provide the services it will initially offer as described above.

Applicant proposes to provide customized service solutions to educational, healthcare, government, banking, telecommunications and business customers in South Carolina. Applicant's typical customers are sophisticated users of telecommunication services and the services they purchase from Applicant are often highly customized to the individual customer. Applicant's customers typically purchase services through a competitive bidding process and

negotiate rates on an individual case basis ("ICB.") For those customers that do not need individualized offerings and do not require an ICB contract to meet their needs, Applicant will offer services through the proposed tariff attached as Exhibit C.

#### 3. Customer Service

Applicant provides the following toll-free telephone number to its customers for 24/7 technical support. Customers with billing questions or complaints may reach Vero Fiber at its toll-free number or may submit a written complaint to Vero Fiber through its Customer Care Department.

<u>Toll-Free Customer Support Number</u> (800) 691-8376

Mailing Address for Billing Inquiries & Complaints Vero Fiber Networks, LLC P.O. Box 1110 Boulder, CO 80306

#### III. QUALIFICATIONS OF VERO NETWORKS

Vero Fiber possesses the requisite financial, technical and managerial capabilities to operate as a competitive telecommunications provider as described in further detail below.

#### 1. Financial Qualifications

Applicant possesses the requisite financial resources to provide telecommunications services in South Carolina. Vero Networks began operations on October 13, 2017. As a newly organized private limited liability company, Vero Networks does not yet produce audited financial statements. Vero Networks provides under seal as <a href="Exhibit C">Exhibit C</a> information regarding its funding and a copy of its current unaudited financial statements, which have been reviewed by its accountants and affirmed by its CEO and CFO.

The financial information provided in Exhibit D is proprietary and confidential. Applicant requests, pursuant to S.C. Code Ann. § 39-9-10, et seq., S.C. Code Ann. § 30-4-40(a)(1), S.C. Code Ann. Regs. 103-804(S)(2), and Commission Order No. 2005-226, that this information be treated confidentially, as it contains sensitive information regarding Applicant's business operations which is not normally subject to inspection by the public, and which, if disclosed, would result in substantial harm to Applicant's competitive position. Concurrent with this Application, Vero Networks is submitting its Motion for Confidential Treatment.

#### 2. Technical and Managerial Qualifications

Applicant has the managerial and technical qualifications necessary to provide the proposed services. The Vero Networks team has an extensive background in managing and operating telecommunications companies and nearly 150 years of combined experience. Attached hereto as Exhibit E are the biographies for Applicant's key managerial and technical personnel, reflecting that the applicant possesses significant managerial and technical expertise for operating a telecommunications company.

#### IV. WAIVERS AND REGULATORY COMPLIANCE

Vero Networks requests that, pursuant to 10 S.C. Reg. 103-601(3), the Commission waive those regulatory requirements that are inapplicable to competitive local exchange carriers because compliance with such rules would cause Vero Networks undue hardship. Specifically, Vero Networks requests a waiver of the following Commission Rules:

1. 10 S.C. Reg. 103-610: Vero Networks requests a waiver of the requirement in Rule 103-610 that all records required under the rules be kept within the State. Vero Networks maintains its records at its principal offices in Boulder, Colorado. As such, maintaining a separate set of books and records in South Carolina for Vero Network's South Carolina operations would

be unduly costly and burdensome. Vero Networks states that all such books and records shall be provided to the Commission Staff or the Office of Regulatory Staff ("ORS") in a timely manner upon request.

- 2. 10 S.C. Reg. 103-611: Vero Networks requests that it be exempt from any record-keeping rules or regulations that might require a carrier to maintain its financial records in conformance with the Uniform System of Accounts ("USOA"). The USOA was developed by the FCC as a means of regulating telecommunications companies subject to rate base regulation. As a competitive carrier, Vero Networks will not be subject to rate base regulation and therefore should not be subject to USOA requirements. Vero Networks maintains its books in accordance with Generally Accepted Accounting Principles ("GAAP").
- 3. Vero Networks also requests waivers of any reporting requirements which, although applicable to incumbent LECs are not applicable to competitive carriers such as Vero Networks because such requirements are not consistent with the demands of the competitive market and constitute an undue burden on a competitive carrier.
- 4. In addition to the above requested waivers, Vero Networks reserves the right to seek any regulatory waivers which may be required for Applicant to compete effectively in the South Carolina telecommunications market.
- 5. Flexible Regulation of Local Exchange Services: Applicant respectfully requests that its local service offerings be regulated in accordance with procedures outlined in Order No. 98-165 in Docket No. 97-467-C.
- 6. Alternative Regulation of Business Service Offerings. Applicant requests that all of its business service offerings be regulated pursuant to the procedures described and set out in Commission Order Nos. 95-1734 and 96-55 in Docket No. 95-661-C, as modified by

Commission Order No. 2001-997 in Docket No. 2000-407-C. It is Applicant's intent by this request to have its business services regulated in the same manner as this Commission has permitted for AT&T Communications of the Southern States, Inc. ("AT&T"). Specifically, Applicant requests that the Commission:

- a. remove the maximum rate tariff requirements for its business services, private line, and customer network-type offerings;
- b. presume that the tariff filings for these uncapped services be valid upon filing. However, if the Commission institutes an investigation of a particular filing within seven (7) days, the tariff filing would be suspended until further order of the Commission; and
- c. grant Applicant the same treatment as AT&T in connection with any future relaxation of the Commission's reporting requirements.

#### V. PUBLIC INTEREST CONSIDERATIONS

The grant of this Application will promote the public interest by increasing competition in the provision of telecommunications services in South Carolina. In addition to driving prices closer to costs, thereby ensuring just and reasonable rates, competition also promotes efficiency in the delivery of services and in the development of new services. These benefits work to maximize the public interest by providing continuing incentives for carriers to reduce costs while, simultaneously, promoting the availability of potentially desirable services. Vero Networks' operations will be overseen by a well-qualified management team with substantial telecommunications experience and technical expertise. Vero Networks will provide customers high quality, cost effective telecommunications services, with an emphasis on customer service.

The grant of Vero Networks' Application is consistent with S.C. Code Ann. Sec. 58-9-280(B), as amended by 1996 Act No. 354. Applicant makes the following representations:

a. Applicant possesses the technical, managerial and financial resources sufficient to provide the services described in this application;

- b. Applicant's local services will meet the service standards required by the Commission;
- c. The provision of local services by Applicant will not adversely impact the availability of affordable local exchange service;
- d. Applicant, to the extent required by this Commission, will participate in the support of universally available telephone service at affordable rates;
- e. The provision of local service by the Applicant will not adversely impact the Public interest.

#### VI. <u>CONCLUSION</u>

For the reasons stated above, Applicant respectfully requests that the Commission expeditiously grant this Application for the authority to provide all types of facilities-based and resold local exchange, exchange access and interexchange telecommunications services, and grant Applicant's request for alternative and flexible regulation, the waivers described herein, and grant such other relief as is just and proper.

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Respectfully submitted,

By: s/John J. Pringle, Jr.

John J. Pringle, Jr. Adams and Reese LLP 1501 Main Street, 5th Floor Columbia, SC 29201

Phone: (803) 343-1270 Fax: (803) 779-8479 jack.pringle@arlaw.com

Counsel for Vero Fiber Networks, LLC

July 26, 2019

#### **LIST OF EXHIBITS**

Exhibit A - Certificate of Formation and Good Standin	Exhibit A	_	Certificate of Formation and Good Standing
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Exhibit B - Certificate of Authority to Transact Business

Exhibit C - Proposed Tariff

Exhibit D - Financial Information

**CONFIDENTIAL - FILED UNDER SEAL** 

Exhibit E - Management Biographies

Exhibit F Proposed Notice of Filing

#### **EXHIBIT A**

Certificate of Formation and Good Standing

## OFFICE OF THE SECRETARY OF STATE OF THE STATE OF COLORADO

#### CERTIFICATE OF FACT OF GOOD STANDING

I, Wayne W. Williams, as the Secretary of State of the State of Colorado, hereby certify that, according to the records of this office.

Vero Fiber Networks, LLC

#### is 2

#### Limited Liability Company

formed or registered on 10/13/2017 under the law of Colorado, has complied with all applicable requirements of this office, and is in good standing with this office. This entity has been assigned entity identification number 201717/0786.

This certificate reflects facts established or disclosed by documents delivered to this office on paper through 04/12/2018 that have been posted, and by documents delivered to this office electronically through 04/13/2018 @ 16:03:06.

I have affixed hereto the Great Seal of the State of Colorado and daily generated, executed, and issued this official certificate at Denver, Colorado on 04/13/2018 @ 16:03:06 in accordance with applicable law. This certificate is assigned Confirmation Number 10841127



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### EXHIBIT B

**Certificate of Authority to Transact Business** 

## The State of South Carolina



## Office of Secretary of State Mark Hammond

## **Certificate of Authority**

I, Mark Hammond, Secretary of State of South Carolina Hereby Certify that:

Vero Fiber Networks, LLC, a limited liability company duly organized under the laws of the State of Colorado, and issued a certificate of authority to transact business in South Carolina on July 23rd, 2019, with a duration that is at will, has as of this date filed all reports due this office, paid all fees, taxes and penalties owed to the State, that the Secretary of State has not mailed notice to the company that it is subject to being dissolved by administrative action pursuant to S.C. Code Ann. §33-44-1006, and that the company has not filed a certificate of cancellation as of the date hereof.

Given under my Hand and the Great Seal of the State of South Carolina this 23rd day of July, 2019

Mark Hammond, Secretary of State

## EXHIBIT C

**Proposed Tariff** 

#### TITLE SHEET

#### REGULATIONS AND SCHEDULE OF INTRASTATE CHARGES

#### GOVERNING THE PROVISION OF DEDICATED

#### COMMUNICATIONS SERVICES WITHIN

#### THE STATE OF SOUTH CAROLINA

This tariff contains the descriptions, regulations, and rates applicable to the offering of intrastate telecommunications services by Vero Fiber Networks, LLC, within the State of South Carolina. The Company has a principal office at 1023 Walnut Street, Boulder, Colorado 80302, telephone number (303) 350-4060. This tariff is on file with the South Carolina Public Service Commission ("Commission"). Copies may be inspected during normal business hours at the Company's principal place of business.

#### **CHECK SHEET**

P.F	AGE NO.	REVISION
1		Original
2		Original
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#### SYMBOLS SHEET

- C To signify changed regulation.
- D To signify discontinued rate or regulation.
- I To signify increased rate.
- M To signify a move in the location of text.
- N To signify new rate or regulation.
- **R** To signify reduced rate.
- S To signify reissued matter.
- T To signify a change in text but no change in rate or regulation.

#### TARIFF FORMAT SHEET

- A. Page numbering Page numbers appear in the upper right hand corner of the page. Pages are numbered sequentially. However, new pages are occasionally added to the tariff. When a new page is added between pages already in effect, a decimal is added. For example, new pages added between pages 14 and 15 would be 14.1.
- B. Page revision numbers Revision numbers also appear in the upper right corner of each page. These numbers are used to determine the most current page version on file with the Commission. For example, the 4th revised Page 14 cancels the 3rd revised Page 14. Because of various suspension periods, deferrals, etc., the Commission allows in their tariff approval process, the most current page number on file with the Commission is not always the tariff page in effect. Consult the Check Sheet for the page currently in effect.
- C. Paragraph Numbering Sequence -There are nine levels of paragraph coding. Each level of coding is subservient to its next higher level:

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2
2.1
2.1.1
2.1.1.A
2.1.1.A.1
2.1.1.A.1.(a)
2.1.1.A.1.(a).I
2.1.1.A.1.(a).I.(i)
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D. Check Sheets: When a tariff filing is made with the Commission, an updated Check Sheet accompanies the tariff filing. The Check Sheet lists contained in the tariff, with a cross reference to the current revision number. When new pages are added the Check Sheet is changed to reflect the revision. All revisions made in a given filing are designated by an asterisk (\*). There will be no other symbols used on this page if these are the only changes made to it (i.e. the format, etc. remains the same, just revised revision levels on some pages). The tariff user should refer to the latest Check Sheet to find out if a particular page is the most current on file with the Commission.

South Carolina Tariff No. 1 Original Page No.

#### **SECTION 1 - DEFINITIONS**

Company - Vero Fiber Networks, LLC.

Common Carrier - An authorized company or entity providing telecommunications service to the public.

Commission - The South Carolina Public Service Commission.

Customer - The person, firm, corporation or other entity which subscribes to, utilizes, or enters into arrangements for Carrier's telecommunications services and is responsible for payment of Carrier's services.

Dedicated - A facility or equipment system or subsystem set aside for the sole use of a specific Customer or End User.

Holiday - New Year's Day, Memorial Day, Independence Day, Labor Day, Thanksgiving Day, Christmas Day.

Private Line Telecommunications Services - A dedicated nonswitchable link from one or more customer-specified locations to one or more customer-specified locations.

Telecommunications - The transmission of voice, data, facsimile, signaling, metering, or other similar communications.

WAN - Wide Area Network.

#### **SECTION 2 - RULES AND REGULATIONS**

#### 2.1 Application of Tariff

- 2.1.1 This Tariff contains the regulations and rates applicable to resold and facilities based telecommunications services provided by Company for telecommunications between points within the State of South Carolina. Company's services are furnished subject to the availability of facilities and services and subject to the terms and conditions of this Tariff.
- 2.1.2 Company's services may be provided over its own network, or the telecommunications channels, facilities or services of other facilities-based carriers and may involve the resale of services of underlying Common Carriers.
- 2.1.3 The rates and regulations contained in this Tariff apply only to the services furnished by Company to the Customer and do not apply to lines, facilities, or services used in accessing the services of Company that are not provided by Company.
- 2.1.4 The Customer is entitled to limit the use of Company's services by end users at the Customer's facilities, and may use other Common Carriers in addition to or in lieu of Company.

#### 2.2 Use of Services

- 2.2.1 Company's services may be used for any lawful purpose consistent with the transmission parameters of the telecommunications facilities utilized in the provision of services.
- 2.2.2 The use of Company's services without payment for service or attempting to avoid payment for service by fraudulent means or devices or schemes is prohibited.
- 2.2.3 Company's services are available for use twenty-four hours per day, seven days per week, except with respect to limited planned outages about which the Customer will be provided advance notice.
- 2.2.4 Company does not transmit messages pursuant to this Tariff, but its services may be used for that purpose.
- 2.2.5 Company's services may be cancelled for nonpayment of uncontested bill charges or for other violations of this Tariff.

#### 2.3 Liability of the Company

2.3.1 Due to the unavoidability of errors incident to the services and to the use of the facilities furnished by the Company, the services and facilities furnished by the Company are subject to the terms, conditions and limitations set forth herein.

- 2.3.2 The liability of the Company for any loss or damages whatsoever arising out of mistakes, omissions, delays, errors, defects or failures in the service, or in any non-regulated equipment or facilities, shall not exceed an amount equivalent to the proportionate charge to the Customer for the period during which the mistake, omission, delay, defect, or failure existed, or the Tariff charge for the service involved. Under no circumstances shall the Company be liable for any consequential, special, indirect, incidental or exemplary damages.
- 2.3.3 Company shall not be liable for any act or omission of any connecting carrier, underlying carrier, or incumbent local exchange company; for acts or omissions of any other providers of connections, facilities, or service other than the Company; or for culpable conduct of the Customer or failure of equipment, facilities or connection provided by the Customer.
- 2.3.4 Company shall not be liable for defacement of, or damage to, the premises of a Customer resulting from the attachment of instruments, apparatus and associated wiring furnished by the Company on such Customer's premises or by the installation or removal thereof, when such defacement or damage is not the result of the Company's gross negligence. No agents or employees of the other participating carriers shall be deemed to be agents or employees of Company.
- 2.3.5 Company shall not be liable for any unlawful or unauthorized use of Company's facilities and service, unless such use results solely from the gross negligence or willful misconduct of Company.
- 2.3.6 The Customer is responsible for taking all necessary legal steps for interconnecting Customer-provided terminal equipment with Company's facilities. The Customer shall secure all licenses, permits, rights-of-way, and other arrangements necessary for such interconnection.
- 2.3.7 EXCEPT AS EXPRESSLY PROVIDED IN THIS TARIFF, COMPANY MAKES NO EXPRESS OR IMPLIED REPRESENTATIONS, OR WARRANTIES, INCLUDING ANY WARRANTIES REGARDING MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE.

#### 2.3.8 Emergency Calling

Access to 911 and E911 service may offered solely as an aid in handling assistance calls in connection with fire, police, medical, and other emergencies. The Company is not responsible, in the absence of gross negligence or willful misconduct, for any losses, claims, demands, suits, or any liability, whether suffered, made, instituted, or asserted by the Customer or by any other party or person, for any personal injury to or death of any person or persons, and for any loss, damage, or destruction of any property. whether owned by the Customer or others, caused or claimed to have been caused by the installation, operation, failure to operate, maintenance, removal, presence, condition, location, or use of such facilities. By dialing 911, the Customer agrees to release, indemnify, defend, and hold harmless the Company from any and all loss or claims, whatsoever, whether suffered, made, instituted, or asserted by the destruction of any property, whether owned by the Customer or others. Notwithstanding any provision to the contrary, in no event shall the Company be liable for any special, incidental, consequential, exemplary, or punitive damages of any nature whatsoever.

The Company is not responsible for any infringement or invasion of the right of privacy of any person or persons, caused, or claimed to have been caused, directly or indirectly, by the installation, operation, failure to operate, maintenance, removal, presence, condition, occasion or use of the 911 service features and the equipment associated therewith, including, but not limited to, the identification of the telephone number, address or name associated with the telephone used by the party or parties accessing the 911 service.

#### 2.4 Force Majeure

- 2.4.1 Except as provided in Sections 2.4.2 through 2.4.4 below, and notwithstanding any provision or inference to the contrary contained in this Tariff, neither party shall be liable for any failure or suspension of performance due to an act of God; fire; explosion; local, state or federal government action; unusual shortage of materials; strike or other labor unavailability; riot or war (individually, a "force majeure event"). The party claiming relief under this section shall exercise reasonable efforts to minimize the time of any failure or suspension of performance hereunder and promptly notify the other party of the occurrence of the force majeure event. Notwithstanding the foregoing, in no event shall a failure to pay sums required pursuant to this Tariff or any service order(s) be deemed, or postponed by, a force majeure event.
- 2.4.2 If a failure of performance arising out of a force majeure event shall be solely on the part of Customer and shall be for thirty (30) days or less, then the affected service shall remain in effect and Customer shall remain liable for all charges therefore. If such failure of performance by Customer shall be in excess of thirty (30) days, Customer shall have the option either to maintain the affected service by continuing payments or to cancel the affected service by notice to Company without further liability of the parties.
- 2.4.3 If a failure of performance arising out of a force majeure event shall be solely on the part of Company and shall be for thirty (30) days or less, then the affected service shall remain in effect with no liability on the part of Company, and Customer shall have no liability for recurring charges as to the period of Company's nonperformance as to the affected service. If such failure of performance by Company shall be in excess of thirty (30) days ("Failed Performance Period"), then the affected service may be canceled by Customer any time thereafter but no later than twenty (20) days after the end of the Failed Performance Period without further liability of the parties, provided that until such time as Customer cancels the affected service, such service shall remain in effect with no liability on the part of Company; and, until the sooner of such time as Customer so cancels the affected service or resumption of Company's performance after the force majeure event, Customer shall have no liability for recurring charges as to said period of Company's nonperformance as to the affected service.
- 2.4.4 If a failure to perform arising out of a force majeure event shall be on the part of both Customer and Company shall be for thirty (30) days or less, then the affected service shall remain in effect with no liability on the part of Company, and Customer shall have no liability for recurring charges as to the period of Company's nonperformance as to the affected service. If such failure of performance by both parties shall be in excess of thirty (30) days, then the affected service may be canceled by either party without further liability of the parties thereunder any time within twenty (20) days after the end of such force majeure event(s), provided that until the sooner of such time of cancellation or resumption of Company's performance after any force majeure event, Customer shall have no liability for recurring charges as to said period of Carrier's nonperformance as to the affected service.

#### 2.5 Obligations of the Customer

- 2.5.1 The Customer is responsible for placing any necessary orders for complying with Tariff regulations and for assuring that end users comply with Tariff regulations. The Customer shall ensure compliance with any applicable laws, regulations, orders or other requirements (as they exist from time to time) of any governmental entity relating to services provided or made available by the Customer to end users.
- 2.5.2 The Customer is responsible for charges incurred for special construction and/or special facilities which the Customer requests and which are ordered by Company on the Customer's behalf.
- 2.5.3 If required for the provision of Company's services, the Customer must provide any equipment space, supporting structure, conduit and electrical power without charge to Company.
- 2.5.4 The Customer is responsible for arranging access to its premises at times mutually agreeable to Company and the Customer when required for Carrier personnel to install, repair, maintain, program, inspect or remove equipment used for or with the provision of Company's services.
- 2.5.5 The Customer shall ensure that its equipment and/or system is properly interfaced with Company facilities or services, that the signals emitted into Company's network are of the proper mode, bandwidth, power, and signal level for the intended use of the Customer and in compliance with the criteria set forth in this Tariff and that the signals do not damage equipment, injure personnel, or degrade service to other Customers. If the Federal Communications Commission or some other appropriate certifying body certifies terminal equipment as being technically acceptable for direct electrical connection with interstate communications service, Company will permit such equipment to be connected with its channels without use of protective interface devices. If the Customer fails to maintain the equipment and/or the system properly, with resulting imminent harm to Company equipment, personnel, or the quality of service to other Customers, Company may, upon written notice, require the use of protective equipment at the Customer's expense. If this fails to produce satisfactory quality and safety, Company may terminate the Customer's service.
- 2.5.6 The Customer is responsible for payment of the charges set forth in this Tariff.
- 2.5.7 The Customer is responsible for compliance with the applicable regulations set forth in this Tariff.
- 2.5.8 The Customer shall indemnify and save Company harmless from all liability disclaimed by Company as specified in Section 2.3 above, arising in connection with the provision of service by Company.
- 2.5.9 Customer has the sole responsibility and liability for obtaining at its expense any and all third party access rights (including, without limitation, entrance facilities and interconnection) that Customer desires or requires for Customer to access Customer's customers from or between any Carrier Point of Presence and said customer.

#### 2.6 Cancellation or Interruption of Services

- 2.6.1 Without incurring liability, Company may discontinue services to a Customer or may withhold the provision of ordered or contracted services, subject to the procedures set forth in 2.6.2:
  - 2.6.1.1 For nonpayment of any sum due Company for more than thirty (30) days after issuance of the bill for the amount due;
  - 2.6.1.2 For violation of any of the provisions of this Tariff;
  - 2.6.1.3 For violation of any law, rule, regulation or policy of any governing authority having jurisdiction over Company's services;
  - 2.6.1.4 By reason of any order or decision of a court, public service commission or federal regulatory body or other governing authority prohibiting Company from furnishing its services;
  - 2.6.1.5 If Company is reasonably unable to furnish all of the service requested by Customer for any cause other than Company's negligence or willful misconduct; or
  - 2.6.1.6 If any material, rate or term contained in this Tariff is substantially changed adversely to Company by order of the Commission and such order is sustained by the highest court of competent jurisdiction to which the matter is appealed.
- 2.6.2 Procedures for discontinuance of existing service:
  - 2.6.2.1 Company may discontinue service without notice for any of the following reasons:
  - 2.6.2.2 If a Customer or User causes or permits any signals or voltages to be transmitted over Company's network in such a manner as to cause a hazard or to interfere with Company's service to others.
  - 2.6.2.3 If a customer or User uses Company's services in a fraudulent manner.
  - 2.6.2.4 In all other circumstances, Company will provide the Customer with written notice via first class U.S. mail stating the reason for discontinuance, and will allow the Customer not less than fifteen (15) days to remove the cause for discontinuance. In cases of nonpayment of charges due, the Customer will be allowed at least ten (10) days written notice via first class mail that disconnection will take place, excluding Sundays and holidays, and the Customer will be given the opportunity to make full payment of all undisputed charges, and in no event will service be discontinued on the day preceding any day on which Company is not prepared to accept payment of the amount due and to reconnect service.

- 2.6.2.5 Without incurring liability, Company may interrupt the provision of services at any time in order to perform tests and inspections to assure compliance with tariff regulations and the proper installation and operation of Customer and Company's equipment and facilities and may continue such interruption until any items of noncompliance or improper equipment operation so identified are rectified.
- 2.6.2.6 Service may be discontinued by Company, without notice to the Customer, when Company deems it necessary to take such action to prevent unlawful use of its service. Company will restore service as soon as it can be provided without undue risk.

#### 2.7 Credit Allowance for Certain Interruption of Services

- 2.7.1 Interruption means an interruption or degradation of the service provided by Company that violates Company's technical standards for such service as set forth in Customer's Service Agreement including, a failure of any line subscribed to by the Customer hereunder and/or, if applicable, Company-provided equipment or software attached thereto. Interruption shall not include the failure of any service or facilities provided by a Common Carrier or other entity other than the Company. Any Interruption allowance provided within this Tariff by Company shall not apply where service is interrupted by the negligence or willful act of the Customer, or where the Company, pursuant to the terms of this Tariff, terminates service because of non-payment of bills, unlawful or improper use of the Company's facilities or service, or any other reason covered by this Tariff or by applicable law.
- 2.7.2 Customer shall be entitled to a credit for any Interruption of Service exceeding thirty (30) minutes in duration, computed at a rate of 1/1460 of the monthly recurring charge applicable to the service subject to said Interruption for each half hour or majority fraction thereof that such Interruption continues, measured as provided below, after the maintenance time permitted Company pursuant to Section 2.7.5 below: provided that if more than one Interruption occurs within a twenty-four (24) hour period, the length of all such Interruptions shall be aggregated and treated as a single Interruption for purposes of determining the availability and amount of a credit. Interruptions shall be measured from the time that Company receives notice of such Interruption to the time of material restoration of the applicable portion of the service, less any maintenance time permitted Company pursuant to Section 2.7.5 below, and less any time period during which Customer fails to afford access to Company to any necessary facilities provided by Customer for the purpose of investigating and curing such Interruption. Customer may notify Company of an Interruption by telephone, facsimile, electronic mail, courier or any such similar expedited communication methodology. Credit in any billing period shall not exceed the total non-usage charges for that period for the services and facilities furnished by the Company rendered useless or substantially impaired. No allowance shall apply to any non-recurring or usage charges.

- 2.7.3 In the event of an Interruption on more than five (5) days during any thirty (30) day period (and so long as such Interruption does not arise out of the events, acts or omissions described in Section 2.7.4 below), Customer as its sole remedy shall, at its option, have the right to either (I) terminate the affected service without further liability of the parties; or (2) receive a credit in an amount equal to one (1) month's recurring charge for the affected service.
- 2.7.4 In the event of required maintenance or Interruption arising out of (1) any problem with any service provided by a party other than Company, or (2) the acts or omissions of Customer or Customer's agents, servants, employees, officers, directors, contractors, subcontractors, invitees or representatives, including, without limitation, Customer's equipment malfunction or improper use, Customer shall not be entitled to any credit. Company shall have no liability to Customer for such maintenance or Interruption. Customer shall continue to be liable for all payments for which Customer is obligated to pay under this Tariff and any and all Service Order(s) as if such Interruption had not occurred. Customer shall pay, promptly on Company's demand, Company's standard maintenance service call fee plus Company's maintenance, repair, and replacement costs arising out of the events, acts, and omissions described in subparagraph (2) of this section. Company's standard maintenance service call fee is \$150.00 per hour, 7:00 a.m. to 5:00 p.m. Monday through Friday, and \$250.00 at all other times and on Holidays, with a two hour minimum billing requirement.
- 2.7.5 Maintenance of Company's system may, from time to time, result in Interruption of Service, provided that, to the extent reasonably possible, maintenance shall be performed during non-peak hours (namely, the hours between midnight to 6:00 a.m. Eastern Standard Time). Company shall provide Customer two (2) business days' notice (except in the event of an emergency no notice shall be required) prior to its undertaking any maintenance which may be reasonably expected to result in Interruption of Service; such notice shall be provided via telephone, facsimile, electronic mail, courier or any such similar expedited communications methodology, without the need for a written duplicative notice being delivered. Maintenance required by Company which results in Interruption of Service shall not entitle Customer to a credit if such maintenance is completed as soon as reasonably practicable and does not exceed six (6) hours (said sixhour period to be measured from the time of Company's receipt of notice as to the need for required maintenance, except as to routine maintenance which shall be measured from the beginning of the subject Interruption); in the event such maintenance exceeds four (4) hours, Customer's sole remedy shall be credit as provided above.

#### 2.8 Payment and Rendering of Bills

- 2.8.1 Customers will be billed directly by Company.
- 2.8.2 Company will render invoices monthly. Payment is due within thirty (30) days after Customer's receipt of its invoice.

- 2.8.3 If any portion of the payment is not received by the Company, or if any portion of the payment is received by the Company in funds that are not immediately available, by the subject invoice due date, which shall not be sooner than 20 days from the mail date on the bill, then a late payment penalty shall be due the company. The late payment penalty shall be that portion of the payment not received by the date due minus any charges billed as local taxes multiplied by 1.5 percent. Company may invoice Customer for the late payment charge on the next regular monthly invoice.
- 2.8.4 For Returned Checks: The Customer will be assessed a returned check charge of \$20.00 for each check submitted by the Customer to the Company that a financial institution refuses to honor. This charge is inclusive of the bank fee plus a reasonable Company administrative fee.

#### 2.9 Validation of Credit

Company reserves the right to validate the credit worthiness of Customers.

#### 2.10 Disputed Bills

All bills are presumed accurate, and will be binding on the Customer unless objection is received by Company within ninety (90) days after such bills are rendered. Customer nevertheless shall pay to Company no later than the subject invoice due date the undisputed amount, if any, due and owing to Company and provide to Company no later than the subject invoice due date, in writing, the grounds upon which Customer is contesting the disputed amount. In the event that the parties are unable to amicably resolve the issues raised by Customer concerning the Disputed Amount within ninety (90) days of the billing date:

2.10.1 Customer or Company may file an appropriate complaint with the Commission staff. The current address for filing complaints is:

South Carolina Public Service Commission 1000 Center Street Little Rock, South Carolina 72201 Telephone: 501-682-1718 Toll Free in South Carolina: 1-800-482-1164 http://www.apscservices.info/contactcs.asp

If the dispute is resolved in favor of the Customer and the Customer has withheld the disputed amount, no interest or penalties will apply. Any billing dispute between the Company and a Customer that is being investigated by the Company or the Commission shall be considered a bona fide dispute until the Company or the Commission, whichever is the investigating entity, completes its investigation and advises the Customer of its determination. The Customer's service or services, which are subject to the dispute, shall not be disconnected pending resolution of a bona fide dispute.

#### 2.11 Deposits

Company does not require a deposit, advance, or prepayment from the Customer applicable to the provision of Service.

#### 2.12 Taxes and Surcharges

All federal excise taxes and state and local sales taxes, are billed as separate items and are not included in the quoted rates. Customer shall pay to Company gross receipts, right-of-way, franchise, sales and use taxes and other similar charges that are levied upon or assessed against Company or Company's property or legally required to be collected by Company as a direct result of Carrier's provision of service to Customer within thirty (30) days of Company's written request therefore, but in no event shall Customer be obligated to pay income taxes levied upon Company's net income.

#### 2.13 Shortage of Equipment or Facilities

- 2.13.1 The Company reserves the right to limit or to allocate the use of existing facilities, or of additional facilities offered by the Company, when necessary because of lack of facilities, or due to some other cause beyond the Company's control.
- 2.13.2 The furnishing of service under this Tariff is subject to the availability on a continuing basis of all the necessary facilities and is limited to the capacity of the Company's facilities as well as facilities the Company may obtain from other Common Carriers to furnish service from time to time as required at the sole discretion of the Company. The Company's obligation to furnish, or to continue to furnish, telecommunications service is also subject to availability and dependent upon its ability to obtain, retain, and maintain, without unreasonable expense, suitable rights of way and facilities required to furnish and maintain that service.

#### 2.14 Special Construction

- 2.14.1 When it is necessary for the Company to provide outside plant construction, either on a public road or on private property, which is other than that usually provided for the area and class of service furnished, the customer or other party requiring such special construction is required to pay the difference between the estimated cost of usual construction and the estimated cost of the type of construction provided under the conditions specified herein. These costs are calculated as the cost to the Company plus an administrative charge, minus any credit for salvage or reuse. Such special construction includes, but is not limited to:
  - (1) underground construction where aerial construction would usually be provided;
  - (2) submarine cable;
  - (3) greater quantity or a different type of facilities than that which the Company would otherwise construct in order to fulfill the customer's initial requirements for service;
  - (4) routing facilities different from that which the Company would normally utilize; or
  - (5) expedition of the construction of facilities at greater expense than would otherwise be incurred.

#### 2.15 Other Services Provided by Company

Company may agree to provide other services or facilities to Customer that are not regulated telecommunications services, including arranging on Customer's behalf for telecommunications services, such as local loop services, to be provided by other common carriers. Any such services are not covered by or subject to this Tariff, but are subject to other agreements or arrangements between Company and Customer.

#### **SECTION 3 - DESCRIPTION OF SERVICES**

#### 3.1 Fiber Optic Broadband Services

Vero Fiber will provide facilities-based local exchange service, specifically by primarily providing essential broadband infrastructure to schools and libraries by connecting district locations with fiber optic cable that provides reliable, scaleable, and secure connectivity through the federal Erate program. Applicant intends to deliver an aggregation of technologies utilizing fiber optic cable depending on the customer's location and needs. Applicant will offer leasing of dedicated fiber optic strands to allow schools and libraries to create their own privately-operated fiber optic network. This type of dedicated, purpose-built dark fiber networks are physically separate from other customers and controlled by the end-user. Applicant will also provide private lit fiber network for schools and libraries wanting assistance with running their networks and associated equipment.

#### 3.2 Primary Rate ISDN (PRI) Service

Primary Rate Interface Service (PRI) provides an ISDN based, OSI access to the telecommunications network and includes the flexibility of integration of multiple voice and/or data transmission channels on the same line. The service will provide connectivity between ISDN compatible CPE and a serving central office. The basic channel structure for PRI Service is twenty-three 64 Kbps B-Channels and one 64 Kbps D-Channel. The customer has the option to activate up to 23 B-Channels on the first PRI Service arrangement and up to 24 channels on additional PRI Service arrangements. A Digital Data Only option and an Inward Data Option are also available. The 23 B-Channels can be used to connect the customer's CPE to the Public Switched Telephone Network, e.g., outward, inward and 2-way network access. Calling Number Delivery, Called Number Delivery, and Hunting functionality are inherent to this service. Telephone numbers for use on PRI Service are available. One Primary Directory Listing will be furnished at no charge for each PRI service B-Channel. Additional listings can be obtained. PRI Service provides capability for the transmission of digital signals only. Clear Channel Capability and Extended Superframe Format are inherent to the service.

PRI Service also includes access to emergency services (e.g., 911 and E911), Operator Services, Directory Assistance and Telephone Relay Service.

#### 3.3 DID Trunk Service

DID Trunk Service provides a Customer with a single, voice-grade telephonic communications channel that can be used to receive incoming calls one call at a time. DID Trunk Service transmits the dialed digits for all incoming calls allowing the Customer's PBX or similar equipment to route the calls directly to individual stations corresponding to each individual DID number. DID Service requires some transport service and can be added to PRI or Ethernet.

#### 3.4 Calling Features for PRI and DID Service

The following calling features are available with PRI and DID Services:

3-Way Calling - This feature allows the customer to connect a third party call to an existing call.

Call Forward Busy - This feature allows the customer to designate a telephone number to which their calls will be forwarded to in the event that their number is already in use. The Customer assumes financial responsibility for all calling charges generated by the use of this feature.

Call Forward No Answer - This feature allows the customer to designate a telephone number to which their calls are forwarded to after a predetermined time with no answer. The Customer assumes financial responsibility for all calling charges generated by the use of this feature.

Call Forward Variable - This feature enables a customer to program their telephone to forward their calls to another telephone number. The Customer assumes financial responsibility for all calling charges generated by the use of this feature.

Caller ID - This feature permits the display of a caller's telephone number on a Customer Premise Equipment display unit. Calling party information may indicate the directory number of the calling party or show that the number of the calling party is private or unavailable.

Caller ID With Name - This feature permits the display of a listed name associated with telephone number from which the call is being made. The name and number will be delivered to a customer-provided display device.

Call Waiting/ Cancel Call Waiting - The Call Waiting feature enables a customer already on a call to be notified of another call by the sound of a Call Waiting tone. The customer depresses the switchhook to answer the new call, placing the original call on hold. The Cancel Call Waiting feature enables a customer to deactivate the Call Waiting feature. There is no additional charge for the Cancel Call Waiting feature. Call Return - This feature redials the number of the most recent incoming call to the Customer's telephone number. This feature is activated when the user dials \*69. The number of the most recent incoming call will then be dialed for up to 30 minutes and the user will be signaled with a special ring if the called number becomes available. The user will be charged each time this feature is activated, regardless of whether the called party answers. Calls completed with this feature will be subject to all appropriate local, local toll and/or long distance charges. This feature cannot be activated when the number of the most recent incoming call has call or line blocking or is otherwise unavailable. The following limitations apply to the Call Return function:

- 3-Way Calling: Call Return will only work for the first party called, not for the second.
- Call Return will not work to call a customer who has Call Forwarding Variable, or to call a toll-free, 900 or private number.
- Repeat Dialing cannot be used right after Call Return is used, unless the user dials an outgoing call.

#### 3.5 Intralata/Interlata Toll Presubscription

IntraLATA/InterLATA toll presubscription is a procedure whereby a Customer may select and designate an IntraLATA and/or InterLATA Toll Provider ("ITP") to access IntraLATA and/or InterLATA toll calls in South Carolina without dialing an access code. The end user may designate an ITP for IntraLATA toll, a different carrier for InterLATA toll, or the same carrier for both. This ITP is referred to as the Customer preferred IntraLATA/InterLATA toll provider. Selection of an ITP by a Customer is subject to the terms and conditions in Section 3.6 below.

#### 3.6 Presubscription Charge Application

Initial Free Presubscription Choice for Customers

New customers (including an existing customer who orders an additional line) who subscribe to PRI service will be asked to select a primary ITP when they place an order for PRI Service. If a customer cannot decide upon either an IntraLATA and/or an InterLATA toll carrier at the time, the customer will be assigned a "No-PIC" and will have to dial an access code to make IntraLATA and/or InterLATA toll calls until such time as the customer has notified the Company that it has selected a primary ITP.

Initial free selections available to Customers are:

- 1. Designating an ITP as their primary carrier, thereby requiring no access code to access that ITP's service. Other carriers are accessed by dialing 101-XXXX or other required codes.
- 2. Choosing no carrier as a primary carrier thus requiring 101-XXXX code dialing to access all ITPs. This choice can be made by directly contacting the Company.

#### 3.7 Directory Listing Service

The Company will provide Customer a single directory listing to PRI/DID subscribers consisting of the Customer's name, Customer's street address, and Customer's telephone number which is designated as the Customer's main billing number, in the telephone directory published by the dominant exchange service provider in the Customer's exchange area. The Company may limit the length of any listing in the directory by the use of abbreviations when in its sole discretion, the clearness of the listing or the identification of the Customer is not impaired thereby.

The Company may, in its sole discretion, refuse a listing (i) that does not constitute Customer's legally authorized or adopted name, (ii) that contains obscenities in the name, (iii) that is likely to mislead or deceive calling persons as to the identity of the listed party, (iv) that is a contrived name used for advertising purposes or used to secure a preferential position in the directory, or (v) that is more elaborate than reasonably necessary to identify the listed party. The Company will notify the Customer prior to withdrawing any listing which is found to be in violation of this subpart.

In order for listings to appear in a directory, a Customer must furnish the listing to the Company in time to meet the directory publishing schedule.

#### 3.8 Directory Assistance Service

Company will connect PRI Service Customers to Directory Assistance (DA) for a fee as set forth in Section 4.5. A credit allowance for DA will be provided upon request if the Customer experiences poor transmission quality, is cut-off, receives an incorrect telephone number, or misdials the intended DA number (NPA+555- 1212).

#### 3.9 Operator Services

Operator services are obtained by dialing "0", which will be answered by an operator. Calls placed dialing "00" will be answered by the operator of the designated long distance interexchange carrier. Charges for operator services provided by Company's underlying operator service provider will be billed on a pass through basis on the customer's monthly billing statement from Company.

Customers may receive bills directly from other operator service providers whose services the customer may use.

<u>Third Number Billed Calling:</u> inbound and outbound operator assisted calling, in which the calling party identifies a third telephone number against which the call charges will be billed. The operator will validate that the owner of the third number agrees to pay for the call prior to the call being completed.

<u>Collect Calling:</u> Customer will have the ability to originate an outbound collect call. Customer will be able to accept an inbound collect call.

<u>Person to Person:</u> Operator assisted calling, in which the calling party identifies by name the specific person with whom it wishes to speak and the operator will get that specific person on the call prior to the call being completed.

#### 3.10 Intercept Services

Customers may request intercept service whenever the Customer's telephone number is changed. The Company shall provide the caller with information on how to obtain the new number with the intercept recording.

#### 3.11 Other Services

Other services may be provided by the Company.

#### **SECTION 4 - RATESAND CHARGES**

#### 4.1 Rates

Vero Fiber typically offers and provides services on an individual case basis ("ICB"). Arrangements are typically developed on a case-by-case basis in response to a bona fide special request from a Customer or prospective Customer often to develop a competitive bid for services. ICB rates will be offered to the Customer in writing and on a non-discriminatory basis.

Except as specifically indicated, the rates set forth in this section are for services where the originating and terminating points are on Company's existing network. În all other situations, special construction charges may apply in order to connect locations to Company's network.

#### 4.2 Standard and Maximum Rates for Non-ICB Services

Where Vero Fiber facilities (or other facilities suitable for use by Vero Fiber in its sole discretion) are available, and where service is not covered under an ICB contact under Section 4.1, then the following rates apply:

#### 4.2.1 Optical Fiber Services:

Transmission Speed	Standard Monthly Recurring Charge per DS1 Mile	Maximum Monthly Recurring Charge per DS1 Mile	Installation Charges
DS3 Point to Point	\$1,170	\$1,560	\$3,000
OC3 Point to Point	\$2,920.50	\$3,892.50	\$9,000
OC12 Point to Point	\$6,720	\$8,959.50	\$30,000
OC12 Hub	\$4,612.50	\$6,150	\$30,000
OC48 Hub	\$9,225	\$12,300	\$75,000
DS3 Tail	\$562.50	\$750	\$3,000
OC3 Tail	\$1,462.50	\$1,950	\$9,000
OC12 Tail	\$3,375	\$4,500	\$30,000
100Mb Point to Point	\$2,127	\$2,835	\$9,000
1000Mb Point to Point	\$8,202	\$10,953	\$30,000

Where this Tariff provides for a Standard Rate or Charge for a service, such Standard Rate or Charge shall apply to Customer's use of such service regardless of the terms of Customer's Customer Service Agreement, if any, unless the service is provided as part of an ICB arrangement pursuant to Section 4.1, in which case the rate or charge applicable to Customer's use of such service shall be the rate or charge agreed to between Customer and Company.

4.2.3 Primary Rate Interface Service

Maximum non-recurring and monthly rates per PRI Service apply as follows:

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Month to Month	Non- Recurring	Monthly Recurring
Voice/Data Digital Data Inward Data	\$1,500.00	\$1,275.00
12 Months Voice/Data Digital Data Inward Data	\$1,125.00	\$1,125.00
24 Months Voice/Data Digital Data Inward Data	\$1,125.00	\$1,012.50.00
36 Months Voice/Data Digital Data Inward Data	\$1,125.00	\$900.00

#### 4.2.4 DID Trunk Service

Maximum Non-Recurring
\$51.75
\$30.53
\$36.75

#### Maximum Monthly Recurring

	Maximum Non- Recurring	Measured	Message
DID Trunk Termination	\$375	\$63.75	\$78.75

#### 4.2.5 Calling Features for PRI and DID Service

Maximum Charges
Non-Recurring

3-Way Calling	\$22.50
Call Forward Busy	\$22.50
Call Forward No Answer	\$22.50
Call Forward Variable	\$22.50
Caller ID	\$22.50
Caller ID With Name	\$22.50
Call Waiting/ Cancel Call Waiting	\$22.50
Call Return	\$22.50

Maximum Per Use Charge

3-Way Calling	\$9.00
Call Return	\$9.00

#### 4.2.6 Directory Listings

One directory listing is included with PRI/DID Services. Each additional directory listing is subject to a maximum non-recurring charge of \$31.25 and maximum monthly recurring charge of \$10.00.

#### 4.2.7 Directory Assistance

	Maximum Nonrecurring Charge
Customer Dialed DA	\$4.50
Operator Dialed DA	\$6.00

#### 4.2.8 Operator Service

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Maximum Nonrecurring Charge

Operator Station to Station \$10.50 Person to Person \$13.50

4.2.9 Miscellaneous Charges

Maximum Nonrecurring Charge

PIC Change \$12.00

Intercept Services

Direct Cut Through \$22.50 Cut Through With Referral \$25.50

#### **EXHIBIT D**

#### Financial Information

**CONFIDENTIAL - FILED UNDER SEAL** 

#### **EXHIBIT E**

#### Management Biographies - Key Personnel

#### **Matt Erickson**

Matt Erickson is a Founding Member of Vero Networks and has served since its inception as Managing Partner. Matt has 18 years of experience in the telecommunications industry. Prior to Vero, he was part of the senior executive team that founded Zayo Group Holdings (NYSE: ZAYO) in 2006. Over ten years at Zayo, Matt held various roles including Chief Operating Officer, President of Dark Fiber and Mobile Infrastructure Services and SVP of Corporate Strategy and Development. While at Zayo, Matt oversaw the successful construction of ~17,000 route miles of new fiber network. Prior to Zayo, Matt was a member of the senior team that successfully sold ICG to Level 3 Communications in 2006. Earlier in his career, Matt worked at Level 3 Communications and PricewaterhouseCoopers. Matt earned a B.S. (Summa Cum Laude with Honors) in Accounting from Colorado State University.

#### Zach Nebergall

Zach Nebergall is a Founding Member of Vero Networks and serves as its COO. Zach has 16 years of experience in the Communications and Internet industries. Before Vero, Zach worked for seven years at Zayo, holding various leadership roles. Most recently, Zach served as Senior Vice President of Zayo's largest business segment, the Metro Dark Fiber Group. In this role, he was responsible for managing the full operations and financial activities of the Metro Dark Fiber business, including pricing, capital management, engineering, service delivery, and network planning. Before joining Zayo, Zach held a variety of leadership roles at Level 3 Communications, including oversight of the Enterprise Voice Product Management and VoIP Services Product Management groups. Zach earned a B.S. in Business Administration with an emphasis in Finance from the University of Colorado.

#### **Greg Friedman**

Greg Friedman is a Founding Member of Vero Networks and serves as the CFO. Greg has 17 years of experience in the telecommunications, financial services and real estate industries. Greg was previously Executive Vice President at Zayo Group, LLC, where he managed all aspects of Zayo's datacenter business (colocation and cloud computing). Prior to that, Greg held various executive roles at Zayo, including CFO of Zayo's Fiber Infrastructure business and Senior Vice President / General Manager of Zayo's Ethernet business, as well as management positions at Level 3 Communications, Deloitte, and Cap Gemini. He received a BS in Economics from the University of Pennsylvania and an MBA with Honors from the Wharton School.

#### John Real

John Real is a Founding Member of Vero Networks and serves as EVP of Sales. John has 17 years of experience in the telecommunications industry. Prior to Vero Networks, John spent over seven years at Zayo, holding various executive roles. During his tenure, John was charged with leading various segments of its enterprise sales channel, with specific focus on school districts and E-Rate, data centers, hospitals and universities, public sector, and enterprises of all sizes. John established a team focused on E-Rate and helped deliver Zayo's first handful of major successes in the school/E-

Rate space including Weld County Schools District 6 in Greeley, Colorado and Tucson Unified School District. John was also responsible for strategic channel relationships for two years, creating and fostering Zayo's relationships with various public and private partners including VARs, Equipment Vendors, Data Centers and Municipalities. During his tenure at Zayo, he also ran the Ethernet Product Group, overseeing all strategic product decisions, P&L, implementation, delivery and engineering. Prior to Zayo, John spent 3 years as CEO of VoicePipe, an internet and telephony provider that was acquired by Zayo in 2007. John started his telecom career at ICG Communications.

#### Gregg Strumberger

Gregg Strumberger is a Founding Member of Vero Networks and serves as its CLO. Gregg has over 22 years of experience in the Communications and Internet industries and 19 years of experience as an attorney. Prior to Vero, Gregg held several leadership roles at Zayo, including General Counsel of Dark Fiber and Mobile Infrastructure Services and General Counsel of Zayo Canada, Inc. During his years at Zayo, Gregg was responsible for legal and business areas including Rights of Way, Procurement, Contracts, M&A, Regulatory, Litigation, Real Estate and Human Resources. Gregg negotiated many of Zayo's most valuable customer deals and oversaw the development of Rights of Way and Vendor Management programs that enabled Zayo to quickly and efficiently build ~17,000 route miles of new fiber optic network. Prior to Zayo, Gregg served as Corporate Counsel at Level 3. During his early career, Gregg worked at the law firms of Swidler & Berlin and Hughes, Hubbard & Reed. Gregg earned his B.S. at Eastern Michigan University and his J.D. from Boston University School of Law.

#### **Dave Jones**

Dave Jones is a Founding Member of Vero Networks and serves as its CTO. Dave has 25+ years of technical leadership experience in the fiber and wireless industries. His responsibilities have included network design, implementation, operations, technology assessment, business development, and overall P&L responsibility. Prior to joining Vero Dave spent five years at Zayo in various leadership roles, the most recent being EVP of Dark Fiber Solutions, where he had overall responsibility for Zayo's Dark Fiber and Mobile Infrastructure product groups. Before joining Zayo, Dave held senior management and technical positions with FiberTower, International Mobile Communications, Formus Communications Europe, Sprint PCS, US WEST, and the US National Telecommunications and Information Administration (NTIA). Dave earned a B.S. in Electrical Engineering and an M. S. in Telecommunications, both from the University of Colorado at Boulder.

#### **Chris Murphy**

Chris Murphy is a Founding Member of Vero Networks and serves as EVP of Sales & Business Development. Chris has 22 years of experience in the Communications & Internet industries. Prior to Vero Chris was part of the original management team that founded Zayo (NYSE: ZAYO). Having joined Zayo at its inception, Chris held various Sr. Sales roles, supported M&A activity & participated in Zayo's funding efforts through the company's debt and equity partners. Most recently Chris served as SVP of the Strategic Customer Group. In that role Chris lead an organization responsible for Commercial Offer Management, Sales and Implementation for the largest Wireless, Carrier, Cable & Content customers. During his tenure the Strategic Customer

Group grew to 400M of annualized revenue and enjoyed an annualized growth revenue rate of 17%. Prior to Zayo, Chris held various leadership positions in Sales, Business Development, Product & Carrier Relations, having worked at Level 3 communications, ICG & JATO. Chris began his career at TCG/AT&T, Chris received his B.S in Communications from the University of Colorado Boulder. Both of Chris' parents dedicated themselves and their careers to public education. As such, working to achieve Vero's goal of providing critical communications infrastructure to enhance public education is a uniquely personal interest of his.

#### Nathan McGinn

Nathan serves as Vero Networks' Senior Vice President of Operations. He has 12 years of experience in the communications infrastructure and commercial real estate industries. Prior to joining Vero, Nathan spent eight years at Zayo Group holding various leadership positions with a focus on operations, construction, network development & client services. Prior to Zayo, Nathan was the Chief Operating & Financial Officer of Palm Beach Title Services. Early in his career, Nathan was a PGA Class-A credentialed golf professional in West Palm Beach, Florida. Nathan earned a B.A. (Summa Cum Laude) in Mathematics from the University of Vermont and a JD/MBA from the University of Colorado.

#### Jake Fuller

Jake Fuller is the Senior Vice President of Product Management for Vero Fiber Networks and has 10 years of experience in the telecommunications and internet industries. Prior to Jake joining Vero, he worked at Zayo Group for nine years where he held multiple senior leadership positions. Most recently, he was responsible for the Southeast Dedicated Fiber Region, guiding the day to day strategy and execution for Zayo's fastest expanding region. Previously, he oversaw the Mobile Infrastructure Group, which was responsible for the Fiber to the Tower and Small Cell businesses, driving the majority of Zayo's new fiber construction. For both of the aforementioned positions, his responsibilities included full P&L Management, Pricing Strategy, Executive Customer engagement, Product Marketing/sales, Implementation and Operations. Jake holds a B.S. in Business Administration from the University of Colorado at Boulder.

#### **EXHIBIT F**

#### **Proposed Notice of Filing**

#### PUBLIC SERVICE COMMISSION OF SOUTH CAROLINA

#### **CLERK'S OFFICE**

#### NOTICE OF FILING AND HEARING AND PREFILE TESTIMONY DEADLINES

#### **DOCKET NO. 2019-\_\_-C**

Application of VERO FIBER NETWORKS, LLC for a Certificate of Public Convenience and Necessity to Provide Resold and Facilities-Based Local Exchange and Interexchange (Including Exchange Access) Telecommunications Services in the State of South Carolina, and for Alternative and Flexible Regulation.

VERO FIBER NETWORKS, LLC ("Applicant") has filed an Application with the Public Service Commission of South Carolina (the "Commission") for a Certificate of Public Convenience and Necessity to Provide Resold and Facilities-Based Local Exchange and Interexchange Telecommunications Services in the State of South Carolina, and for Flexible Regulation. Applicant also requests, pursuant to S.C. Code Ann. § 58-9-585 and the general regulatory authority of the Commission, that the Commission regulate its interexchange service offerings in accordance with the principles and procedures established for alternative regulation in Commission Order Nos. 1995-1734 and 1996-55 in Docket No. 1995-661-C, and as modified by Commission Order No. 2001-997 in Docket No. 2000-407-C. In addition, Applicant requests that the Commission regulate its local exchange telecommunications services in accordance with the principles and procedures established for flexible regulation in Order No. 98-165 in Docket No. 97-467-C.

A copy of the Company's application can be found on the Commission's website at www.psc.sc.gov under Docket No. 2019-\_\_\_\_-C. Additionally, a copy of the application is available from the Company's representative John J. Pringle, Jr. Esquire, Adams and Reese, LLC, 1501 Main Street, 5th Floor, Columbia, SC 29201. PLEASÉ TAKE NOTICE that a hearing, pursuant to 10 S.C. Code Ann. Regs. 103-817, on the above matter has been scheduled to begin on \_\_\_\_\_\_, 2019, at \_\_\_\_\_\_, before a Hearing Examiner in the Commission's Hearing Room at 101 Executive Center Drive, Saluda Building, Columbia, South Carolina 29210 for the purpose of receiving testimony and evidence from all interested parties. PLEASE BE ADVISED that pursuant to S.C. Code Ann. Section 58-9-280, as amended, the Commission will invoke the 120-day period allowed for consideration of this matter. Any person who wishes to participate in this matter as a party of record should file a Petition to Intervene in accordance with the Commission's Rules of Practice and Procedure on or before the Petition to Intervene with the Commission, by providing a copy to the Office of Regulatory Staff and by providing a copy to all parties of record. For the receipt of future Commission correspondence, please include an email address in the Petition to Intervene. Please refer to Docket No. 2019- -C and mail a copy to all other parties in this docket. Any person who seeks to intervene and who wishes to testify and present evidence at the hearing should notify, in writing, the Commission; the Office of Regulatory Staff at 1401 Main Street, Suite 900, Columbia, South Carolina 29201; and the company at the above address, on or before , 2019. Please refer to Docket No. 2019- -C. INSTRUCTIONS TO ALL PARTIES OF RECORD (Applicant, Petitioners, and Intervenors only): All Parties of Record must prefile testimony with the Commission and with all parties of record. Prefiled Testimony Deadlines: Applicant's Direct Testimony Due: \_\_\_\_\_; Other Parties of Record Direct Testimony Due: \_\_\_\_; Applicant's Rebuttal Testimony Due: \_\_\_\_; and Other Parties of Record Surrebuttal Testimony Due: \_\_\_\_\_. All Prefiled Testimony Deadlines are subject to the information as posted on www.psc.sc.gov under Docket No. 2019-\_\_\_-C.

For the most recent information regarding this docket, including changes in scheduled dates included in this Notice, please refer to <a href="www.psc.sc.gov">www.psc.sc.gov</a> and <a href="page-2019-">Docket No. 2019-</a>—\_--C.

PLEASE TAKE NOTICE that any person who wishes to have his or her comments considered as part of the official record of this proceeding <u>MUST</u> present such comments in person to the Commission during the hearing.

Persons seeking information about the Commission's procedures should contact the Commission at (803) 896-5100 or visit its website at <a href="www.psc.sc.gov">www.psc.sc.gov</a>.

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